

# Process Flow



Log into  
your SDP Mobile App

Key in your details along  
with your Referred  
Customer (RC)'s details.  
Then select the product  
your RC is interested with.

Referred Customer  
purchases product?

NO

SM notifies Introducer that  
RC is not successful

YES



Finance to prepare  
the payment

1. SPA signed & stamped
2. First 10% fully paid
3. Release of first disbursement from end-financier or 20% of purchase from cash buyer
4. Item (1) and (2) must be concluded by **31/01/2020**



Introducer receives  
payment

## CAMPAIGN PERIOD

Now until

**31<sup>st</sup> December 2019**



## ELIGIBILITY

The Program is open to all Malaysian aged 18 and above. Malaysian public, all permanent and contract employees of Sime Darby Property Group of Companies (except employee who is on commission basis) who are based in Malaysia and PRIME members. \* terms and conditions



## COMMISSION

The successful Introducer shall be rewarded a commission up to

**1.0%\***  
of the nett Purchase Price.

\* terms and conditions apply

# Frequently Asked Questions

**Q1. What is the duration of the programme?**

The programme is for the period between **01 January 2019** to **31 December 2019**.

**Q2. Who is eligible to participate?**

The programme is open to all Malaysian aged 18 and above, including PRIME members.

**Q3. Can I introduce myself?**

No, you cannot introduce yourself as the potential customer.

**Q4. Can I introduce my family members?**

Yes, you can, provided that your family members are not an employee of Sime Darby Group of companies or PRIME member.

**Q5. Which products are involved?**

The programme is only applicable for selected residential type of development undertaken by the Company and it's wholly subsidiaries only. Please refer attachment for the full list of participating products.

**Q6 . What if two (2) introducers have the same referral?**

If two (2) or more introducers refer the same Referred Customer, the first Introducer who keys in the Referred Customer's complete personal particulars as required into the system will be recognised as the Introducer of the said Referred Customer under this Programme.

**Q7. How do I know my submission has gone through?**

A notification email will be sent to you once submission is done.

**Q8 . When is it considered successful?**

8.1 Sale and Purchase Agreement (SPA) duly signed by the Referred Customer and stamped with proper witness;

8.2 First ten percent (10%) of the Purchase Price (the "Deposit") has been paid in full;

# Frequently Asked Questions

8.3 The release of first disbursement from end - financier for property under financing or payment of 20% of Purchase Price as required under SPA for cash purchase ; and

8.4 Items 8.1 & 8.2 above must be concluded by **31 January 2020**.

Note:

- i. Upon the completion of commission claim form, the Company shall notify the Introducer of the successful Referred Customer.
- ii. The reward will be made payable by cheque or any mode suitable to the Company and shall not be exchangeable with any form of payment. Any request for a change of mode of payment will not be entertained.

## **Q9 . What commission am I eligible for?**

Successful introducer shall be rewarded a commission **up to 1%** of the Nett Purchase Price. (Applicable for selected products in this campaign only)

## **Q10 . When am I expected to receive my reward if successful?**

Approximately 30 days from the submission of the claim form after completion of items in Q9.

## **Q11. Is it taxable?**

Yes, the commission is taxable.

## **Q12. How is the payment made?**

The commission will be credited into your bank account.

## **Q13 . What should I do before referring?**

Please check products eligible for the said programme on the Sime Darby Property Mobile Apps. Please ensure that you have received the potential customer's consent to disclose his/her personal data as stipulated in the PDPA when you register. All referral/created date must be before the Sale Date. Any discrepancies on the date will not be entertained.

# Frequently Asked Questions

## Q14 . Who will contact the person I introduced?

Our sales executive from the relevant township to which the product is located will contact them.

## Q15. Who should I call for further enquiries?

Kindly contact our hotline: 1800-88-1118

All participants are subjected to terms and conditions herein stipulated. Notwithstanding anything to the contrary, Sime Darby Property reserves the right to change the terms and condition herein without prior notice whatsoever to any participant but all participants shall be bound to by such changes.

In the event of any disputes whatsoever, the decision by Sime Darby Property shall be final conclusive and binding.



## **Sime Darby Property Berhad East Residence @ KLGCC Resort - Buyer Referral Program 2019**

### Terms and conditions:

1. Sime Darby Property Berhad's (the "**Company**") Buyer Referral Program 2019 - East Residence @ KLGCC Resort (the "**Program**") starts from 31 May 2019 ("**Campaign Period**").
2. The Program is open to all East Residence @ KLGCC Resort existing buyers only.
3. The Introducer cannot introduce/refer himself/herself as the potential customer ("**Referred Customer**") under this Program. In addition, the Introducer cannot introduce/refer PRIME member and/or employee within Sime Darby Property Group of Companies.
4. Registration must be done online via Sime Darby Property Mobile Application at least one (1) day prior to booking.
5. The Introducer must ensure that the Referred Customer has consented prior to disclosing the Referred Customer's personal particulars (including but not limited to the Referred Customer's full name and contact number) for the purpose of the Program. In this respect, the Company shall have the right to disclose the Introducer's name if the Referred Customer requests for the Introducer's identity. The Introducer shall at all times indemnify the Company from any claims, demands, suits or action initiated by the Referred Customer against the Company due to the disclosure of the Referred Customer's personal particulars.
6. The Program is only applicable for selected residential and commercial type of developments undertaken by the Company and its wholly subsidiaries, excluding any type of developments undertaken by any Joint Venture Subsidiaries or Companies and also properties for industrial, commercial land and en-bloc sales.
7. In the event there are two (2) or more Introducers, for the same said Referred Customer, the first Introducer who keys in the Referred Customer's complete personal particulars as required into the system will be recognized and acknowledged as the Introducer of the said Referred Customer under this Program.
8. A Referred Customer is considered to be successful upon the completion of the following:
  - 8.1 Sale and Purchase Agreement (SPA) duly signed by the Referred Customer and stamped with proper witness; and
  - 8.2 Full payment of purchase price received.

### Note:

- i. Upon the completion of commission claim form, the Company shall notify the Introducer of the successful Referred Customer.
- ii. The reward will be made payable by cheque or any mode suitable to the Company and shall not be exchangeable with any form of payment. Any request for a change of mode of payment will not be entertained.



9. Successful Introducer shall be rewarded a commission RM15,000.00 (the "**Commission**") per unit. The Commission is not exchangeable into any other forms of any credit or benefit in-kind and the Commission is also strictly and exclusively rewarded to the Introducer. The Commission cannot be redeemed, assigned or transferred to any other person or third parties. The method of calculation for the Commission is at the sole discretion of the Company and it is treated as final and conclusive.
10. The Company shall not be liable or responsible for any taxation imposed or to be collected from the appropriate authorities out of or in connection to the reward of the Commission to the Introducer and the responsibility to pay any form of taxation shall be that of the Introducer.
11. This Program is not in combination or in conjunction with any other Introducer or Referral Program currently being organized by the Company including but not limited to the Sime Darby Property Berhad Referral Program.
12. Failure to observe and comply with any of the stipulated terms and conditions herein by the Introducer shall automatically disqualify such Introducer from the participation of the Program.
13. This Program is governed by the terms and conditions set out herein and by participating in this Program, the Introducer shall be deemed to have given consent and agreement to be bound by the said terms and conditions. The Company shall have the absolute right to amend, vary, add or omit at any time or from time to time as the Company may deem fit, including the absolute right to suspend, withdraw or cancel the Program. The Introducer shall not hold the Company responsible and shall keep the Company indemnified against any loss incurred or damages suffered by the Introducer or any other third parties due to the Introducer's participation in this Program.
14. The Company has the absolute and final decision on all matters relating to the Program including but not limited to the interpretation of the terms and conditions stipulated and any correspondence or attempt to dispute such decision shall not be entertained.



**Sime Darby Property Berhad  
Referral Program 2.0  
Lot 15, Subang Jaya City Centre (SJCC)**

Terms and conditions:

1. Sime Darby Property Berhad's (the "**Company**") Referral Program 2.0 (the "**Program**") is applicable for **Lot 15, Subang Jaya City Centre**.
2. The Program is open to all Malaysian aged 18 and above. Malaysian public, all permanent and contract employees of Sime Darby Property Group of Companies (except employee who is on commission basis such as Sales Executive & Sales Manager) who are based in Malaysia and PRIME members of Sime Darby Property Group of Companies are eligible to participate in this Program (the "**Introducer**").
3. Registration must be done online via Sime Darby Property Mobile Application at least one (1) day prior to booking of the property.
4. The Introducer cannot introduce/refer himself/herself as the potential customer ("**Referred Customer**") under the Program. In addition, the introducer cannot introduce/refer PRIME member and/or employee within Sime Darby Property Group of Companies.
5. The Introducer must ensure that the Referred Customer has given their consent prior to disclosing the Referred Customer's personal particulars for the purpose of the Program. In this respect, the Company shall have the right to disclose the Introducer's name if the Referred Customer requests for the introducer's identity. The Introducer shall at all times indemnify and keep the Company indemnified from any claims, demands, suits or action initiated by the Referred Customer against the Company due to the disclosure of the Referred Customer's personal particulars.
6. In the event there are two (2) or more Introducers, for the same Referred Customer, the first Introducer who keys in the Referred Customer's complete personal particulars as required into the system will be recognized and acknowledged as the introducer of the Referred Customer under the Program.
7. Successful Introducer shall be rewarded with a commission equivalent to RM4,750 for employee and public category and 1% of the net selling price for PRIME member category (the "**Commission**").
8. The commission can be claimed subject to the following :-
  - (a) The sale and purchase agreement is signed within thirty (30) days from the date of sale;
  - (b) Twenty per cent (20%) of the full purchase price is paid if the Referred Customer is a cash purchaser or first loan disbursement if purchaser is taking a loan; and
  - (c) The sale of the property must go through the sales executive only and not through real estate agency (REA).



9. The Commission will be payable by cheque or any mode of payment as the Company shall deem fit and shall not be exchangeable with any form of payment. Any request for a change of mode of payment will not be entertained.
10. The Commission is strictly and exclusively rewarded to the Introducer only and cannot be redeemed, assigned or transferred to any other person or third parties.
11. The Company shall notify the Introducer of the successful Referred Customer upon the completion of commission claim form.
12. The Company shall not be liable or responsible for any taxation imposed or to be collected by the appropriate authorities out of or in connection to the reward of the Commission to the Introducer.
13. The Program shall not be combined with any other referral program currently organized by the Company.
14. Failure to observe and comply with any of the stipulated terms and conditions herein by the Introducer shall automatically disqualify such introducer from the participation of the Program.
15. The Company shall have the absolute right to amend, vary, add or omit at any time or from time to time as the Company may deem fit, including the absolute right to suspend, withdraw or cancel the Program. The Introducer shall not hold the Company responsible and shall keep the Company indemnified against any loss incurred or damages suffered by the Introducer or any other third parties due to the Introducer's participation in this Program.
16. The Company has the absolute and final decision on all matters relating to the Program including but not limited to the interpretation of the terms and conditions stipulated and any correspondence or attempt to dispute such decision shall not be entertained.





## **Sime Darby Property Berhad Referral Program 2019**

### Terms and conditions:

1. Sime Darby Property Berhad's (the "**Company**") Referral Program 2019 (the "**Program**") is for the period between **1 January 2019** until **31 December 2019** ("**Campaign Period**").
2. The Program is open to all Malaysian aged 18 and above. Malaysian public, all permanent and contract employees of Sime Darby Property Group of Companies (except employee who is on commission basis such as Sales Executive & Sales Manager) who are based in Malaysia and PRIME members of Sime Darby Property Group of Companies are eligible to participate in this Program.
3. PRIME referral is not applicable for purchase with Sime Darby Property Berhad PRIME Extension Program.
4. The Introducer cannot introduce/refer himself/herself as the potential customer ("**Referred Customer**") under this Program. In addition, the Introducer cannot introduce/refer PRIME member and/or employee within Sime Darby Property Group of Companies.
5. Registration must be done online via Sime Darby Property Mobile Application at least one (1) day prior to booking.
6. The Introducer must ensure that the Referred Customer has consented prior to disclosing the Referred Customer's personal particulars (including but not limited to the Referred Customer's full name and contact number) for the purpose of the Program. In this respect, the Company shall have the right to disclose the Introducer's name if the Referred Customer requests for the Introducer's identity. The Introducer shall at all times indemnify the Company from any claims, demands, suits or action initiated by the Referred Customer against the Company due to the disclosure of the Referred Customer's personal particulars.
7. The Program is only applicable for selected residential and commercial type of developments undertaken by the Company and its wholly subsidiaries, excluding any type of developments undertaken by any Joint Venture Subsidiaries or Companies and also properties for industrial, commercial land and en-bloc sales.
8. In the event there are two (2) or more Introducers, for the same said Referred Customer, the first Introducer who keys in the Referred Customer's complete personal particulars as required into the system will be recognised and acknowledged as the Introducer of the said Referred Customer under this Program.
9. A Referred Customer is considered to be successful upon the completion of the following:
  - 9.1 Sale and Purchase Agreement (SPA) duly signed by the Referred Customer and stamped with proper witness;
  - 9.2 First ten percent (10%) of the Purchase Price (the "Deposit") has been paid in full;



- 9.3 The release of first disbursement from end-financier for property under financing or payment of 20% of purchase price as required under SPA for cash purchase for under construction projects OR upon receiving full payment for completed projects; and
- 9.4 Items 9.1 & 9.2 above must be concluded by **31 January 2020**.  
Note:
- i. Upon the completion of commission claim form, the Company shall notify the Introducer of the successful Referred Customer.
  - ii. The reward will be made payable by cheque or any mode suitable to the Company and shall not be exchangeable with any form of payment. Any request for a change of mode of payment will not be entertained.
10. Successful Introducer shall be rewarded a commission up to **1%** of the Nett Purchase Price (the "**Commission**") applicable for selected products in this campaign only. The Commission is not exchangeable into any other forms of any credit or benefit in-kind and the Commission is also strictly and exclusively rewarded to the Introducer. The Commission cannot be redeemed, assigned or transferred to any other person or third parties. The method of calculation for the Commission is at the sole discretion of the Company and it is treated as final and conclusive.
11. The Company shall not be liable or responsible for any taxation imposed or to be collected from the appropriate authorities out of or in connection to the reward of the Commission to the Introducer and the responsibility to pay any form of taxation shall be that of the Introducer.
12. This Program is not in combination or in conjunction with any other Introducer or Referral Program currently being organized by the Company including but not limited to the Sime Darby Property Berhad Referral Program.
13. Failure to observe and comply with any of the stipulated terms and conditions herein by the Introducer shall automatically disqualify such Introducer from the participation of the Program.
14. This Program is governed by the terms and conditions set out herein and by participating in this Program, the Introducer shall be deemed to have given consent and agreement to be bound by the said terms and conditions. The Company shall have the absolute right to amend, vary, add or omit at any time or from time to time as the Company may deem fit, including the absolute right to suspend, withdraw or cancel the Program. The Introducer shall not hold the Company responsible and shall keep the Company indemnified against any loss incurred or damages suffered by the Introducer or any other third parties due to the Introducer's participation in this Program.
15. The Company has the absolute and final decision on all matters relating to the Program including but not limited to the interpretation of the terms and conditions stipulated and any correspondence or attempt to dispute such decision shall not be entertained.

## Referral Program Product Lists



Township	Phase	Product
BANDAR AINSDALE	ANIKA (BA15C)	2-3 STOREY SHOP OFFICE
BANDAR AINSDALE	REDUP (BA4A)	LINKED HOMES
CHEMARA HILLS	CASTILLA 2 (CE PH 5)	SEMI DETACHED
CHEMARA HILLS	CASTILLA (CE PH 2)	SEMI DETACHED
CHEMARA HILLS	SIPHONIA (CE PH 1)	LINKED HOMES
CHEMARA HILLS	SIPHONIA 2 (CE PH 4)	LINKED HOMES
PLANTERS' HAVEN	PLANTERS' HAVEN	VACANT BUNGALOW PLOT
BANDAR UNIVERSITI PAGOHO	SARJANA PROMENADE (C8-1)	SHOP OFFICE
PUTRA HEIGHTS	HT5Q (RETAIL) - SINGLE STOREY STRATA	SINGLE STOREY STRATA
THE GLADES	THE ALCOVE	LOW RISE CONDOMINIUM
THE GLADES	THE ENCORE	SEMI DETACHED
THE GLADES	THE ENSEMBLE	LINKED HOMES
THE GLADES	THE MEWS	TOWNHOUSE
SUBANG JAYA	LOT 15	SERVICED APARTMENT